## PMI-SV Job Seekers' Group • June 25, 2012

Monday, June 25, 2012 7:00 AM

- Today's agenda:
  - 1) Introductions (at 10 minutes after the meeting start)
  - Introduce yourself in 2-3 sentences
  - 2) Focus topic for today:
    - Discussion of interesting job reqs
  - 3) Open topics
  - 4) Upcoming Events
- Next week's agenda:
  - To be decided at the end of today's meeting

From: Sent: Wednesday, June 20, 2012 10:51 AM To: Subject: Why should I use a recruiter? Nice article

Here are the top 5 reasons why you should use a recruiter.

- 1. **Hidden Job Market**. I said earlier that recruiters hold the hidden jewels of the job market, and here they are undisclosed jobs. Many times, especially with Sr level positions, companies have confidential roles that are for restricted eyes only. Companies then turn to recruiters for help with these positions. You cannot find these positions listed on Monster, or the various other job sites on the web. Imagine your dream job may just be a recruiter away. This point goes hand in hand with #2.
- 2. **Connections**. Recruiters have clout with hiring managers and sr. level executives many of us do not. You send your resume to numerous companies, and post your resume on various job sites to no avail. You still haven't heard a peep. Recruiters have the connections to not only get you in the door, but also get feedback whether positive or negative rather quickly. Think of how many others are applying to the same job you are...tons. Hiring managers and HR personnel simply cannot and do not have the time to review every resume. A recruiter can guarantee that you won't be just another resume in a pile; you will be sent to Sr manager who will review your resume. Don't you love recruiters just a little bit more now?
- 3. **Expertise.** Are you underpaid? Overpaid? Are you ready for a Sr role? Are your technical skills up to par? There are a number of questions that can help you make an informed decision when it comes to strategic career planning, and a recruiter is a great resource to utilize. They can help you find answers and ask questions that will guide you to the right job and the right steps to take in order to advance your career. Best of all, this information is free, unbiased and essential when determining your position and worth in today's job market.
- 4. End Game is the same. You and your recruiter have the same goal, and that is to make sure you are putting your best foot forward, meeting the right people, and hopefully getting you an ideal role that is a perfect fit for both you and your future employer. They're on your side. This leads me to point #5...
- 5. Long-term ally. Let's say you found a recruiter, you find a job (whether it was their role or not), and you are now perfectly content, remember this may not always be the case. Come 3-5 years down the line you may decide to try your hands at a new company/role again. Or you may spend the rest of your days in the company you are working for, but may need advice when it comes to compensation, employee rights, etc... You now have an ally that is there for you to utilize. Recruiters (meaning legitimate, professional recruiters) are in it for the long haul. They are in the business of building relationships with both candidates and clients, and making sure both parties are equally satisfied. Therefore you not only gain a new role, but you also gain an important ally to guide you through your current and future career path.

## Joint Dinner Meeting - Business Continuity & Disaster Recovery Strategies for PMs 2012 Wednesday, July 18, 2012, 05:30pm - 08:30pm

Date	Time	Location	Event Registration	1			
18 July 2012	5:30pm - 8:30pm	Hilton Newark/Fremont 9900 Balentine Drive Newark, CA 94560-0564	Register here Please login before you click Register to avail Membership Discount				
Joint Dinner Meeting PMI Silicon Valley and PMI San Francisco				Click here for Survey			
Busines PMs 20		ity & Disaster	Recovery Strategies for				
					Host: Name: Mohan Govardhanan, PMP Rich Condon, PMP Rekha Amble, PMP Email: <u>Contact Event Host</u>		
PMI Silicon Valley PMI San Francisco *** Due to popular demand and interest from our chapter members, we are pleased to extend the Early Bird price and registration until June 30, 2012! ***					Sponsorship Inquires Contact - Bruce Marinace, PMP, CSM		
Regular ends on Jul/13					PDU Info:		
<b>Description:</b> Escalating, catastrophic weather disasters have increasingly crippled companies while juxtaposition customers increasingly expect businesses to recover quickly without negative impact to their businesses.					1.5 - Category A <u>Click here for PDU claiming</u> instructions		
An estimated 25 percent of businesses do not reopen following a major disaster, according to the Institute for Business & Home Safety (IBHS).				Program Agenda: 5:30 PM - Sign In & Networking Reception 6:15 PM - Dinner Buffet & Continued Networking 6:35 PM - Introductions / Agenda 6:40 PM - Presidents Messages 7:00 PM - Presentation & Workshop 8:30 PM - Upcoming Dinner, Raffles & Close 9:00 PM - Adjourn			
Major corporations lose customers and clients after each natural disaster or prolonged business interruptions such as power and Internet outages.							
Project Managers can mitigate disaster impacts to themselves, their households, their team, projects, and companies with simple proactive measures.							
<ul> <li>Project Managers will learn how to mitigate typical disaster impacts to themselves, their households, their team, projects, and companies with simple proactive measures.</li> </ul>				Food: Buffet Dinner Plan Ahead Registration: (Before Registration Cutoff)			
		ers will receive a free hand out that describes how to prepare their households to survive and		Buffet:	Member	Non-Member	
respond to a disaster.				Early Bird	\$30	\$40	
				Regular	\$35	\$45	
		free hand out that describe	s how to prepare their business to survive and	Walk-in	\$40	\$50	
respond to a disaster. Learn from a pro and fellow PM, how to mitigate disaster impacts to you, your household, your team, your projects, and your company, with simple proactive measures. About the Speaker:				Walk-In/At-the-Door Registration: (for Buffet Dinner Option Only) A limited number of registrations can be accepted at the door on a first come, first served basis. Once this limit has been reached, the event will be closed to additional attendees. (Only Check or Cash accepted)			
				Cancellation Policy: This event is a professional society meeting, held for the benefit of its members. The Plan Ahead registration fee paid is based on the registrant's ability to commit to attendance, ahead of time. The Plan Ahead registration fee will not be refunded for any reason, other than event cancellation, after normal business hours (5:00 PM, Pacific) on the registration deadline day. The PMI - Silicon Valley Chapter reserves the right to make last minute changes to program			

Volunteer neignorhood web site: <u>www.seascapecert.org</u>. **About Joint Dinner Meeting:** The joint dinner meeting with the San Francisco Bay Area and Silicon Valley chapters will give the opportunity for members and non-members to network with one another while enjoying a buffet meal and earning PDU's. Join us for this anticipated annual event!

content and speakers, as circumstances dictate. Click here for Refund Request